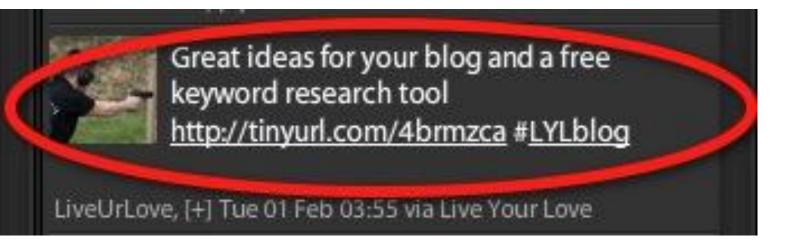
How to become a link magnet SES London, 2011

Ken McGaffin, CMO, Wordtracker

ken@wordtracker.com

I found this tweet on 1st Feb, 2011...





Keyword Questions from Wordtracker | Research

your market's needs

by BRANKICA on 31/01/2011

KEYWORD RESEARCH

The free tool was launched in 2008...

Keyword Questions

People often type questions into search engines. Now you can find these questions, answer them and get some great search traffic. You'll be targeting <u>long tail keywords</u> and providing <u>content</u> that readers want to read and link to. Also try the <u>keyword tool</u> the professional <u>SEO</u> uses. Enter a single or a short keyword to find the questions people are asking in your market (examples: <u>business</u>, <u>diet</u>, <u>car</u>, <u>organic</u>, <u>climate change</u>, <u>obama</u>).

Keyword Questions, like the new Wordtracker keyword tool, now uses one year's worth of search data.

Find the questions that people are asking in your market					
Enter a single or short keyword: sick					
Results for: sick	<u>Download</u>				
Question Times asked (?)					
1 how to make yourself sick	321				
2 how to call in sick	151				
3 is doug wilson from trading spaces sick	106				
4 how to get sick	61				
5 can i be fired for calling in sick	57				
6 what to say when you call in sick	53				
7 how many sick days do most companies offer	51				
8 how many sick days are you legally entitled to	49				
9 can you ask an employee about a sick day	48				

One of the great things about link magnets is that they keep on working...

...months, even years after their launch.

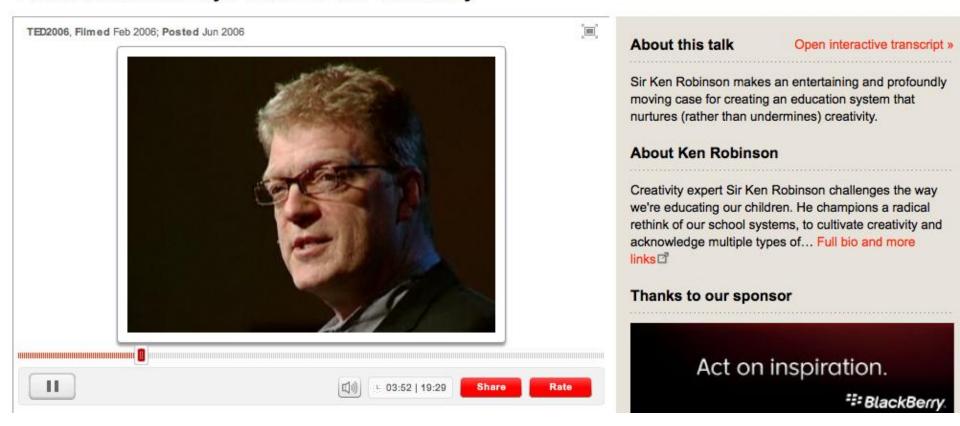
To become a link magnet you need to get creative...

...and very few of us are creative, right?



	199	
TED Conferences	TED Conversations NEW	About TED
TEDx Events NEW		TED Blog
TED Prize		
TED Fellows	Q Search	5
	TEDx Events NEW	TED Events NEW

TALKS Ken Robinson says schools kill creativity



http://www.ted.com/talks/lang/eng/ken_robinson_says_schools_kill_creativity.html

Creativity is a SKILL that can be learned by anyone...

Keyword Questions was inspired by this quote from Kipling...

I keep six honest serving men They taught me all I know Their names are <u>What</u> and <u>Why</u> and <u>When</u> And <u>How</u> and <u>Where</u> and <u>Who</u>

A customer comment...

"I know I should do more keyword research but I just want to get my blog posts up as quickly as possible"

...inspired another tool

SEO Blogger...

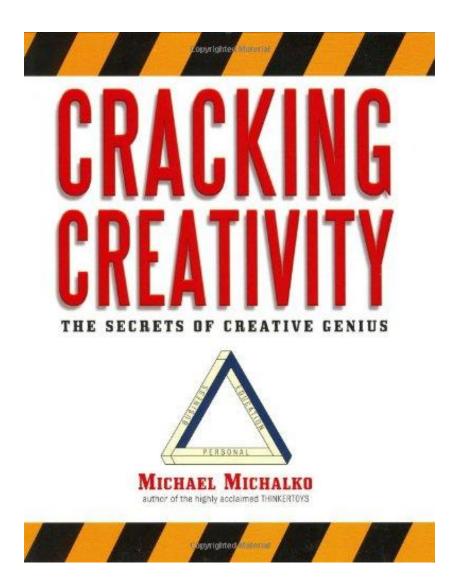
🗑 Wordtracker SEO Blogger Help 🛞						
Enter a word						
mountain bike						
	Keyword (30)	Searches • (5,643)				
1	mountain bikes	1,094	Add	n		
2	mountain bike	547	Add			
3	trek mountain bikes	458	Add	J		
4	mountain bike closeouts	402	Add			
5	mountain bike parts	348	Add			
6	mountain bike reviews	321	Add			
7	specialized mountain bikes	259	Add			
8	mountain bike sales	205	Add			
9	giant mountain bikes	172	Add			
10	mountain bike shoes	144	Add	4		
11	freeride mountain bike	141	Add	*		
Add all						

Your chosen keywords

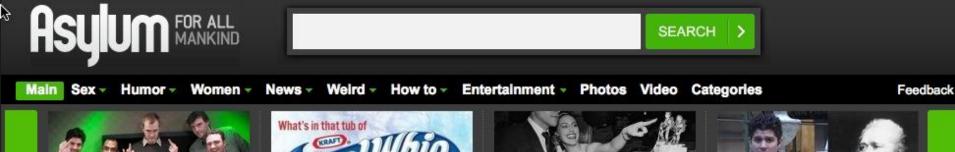
Tour chosen keyworus				
Keyword (3)	Searches (1,216)	Used ▼ (1)	%	
1 mountain bike	547	1	13	x
2 mountain bike parts	348	0	0	X
3 mountain bike reviews	321	0	0	X
Clear Refresh				

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	A Dashboard Content People Reports Hello ken	Log out
)	Add content Find content	Edit shortc
<u>10</u>	Create Academy Article 💿	
	Home » Add content	8 ontac
	Title * The top Mountain Bike Websites	
dd dd	Body (Edit summary)	
	Now, I can optimize my posts as I write	
%		
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You can find lots of great creative techniques in...



This guy is the RUDEST link builder in the world...



Asylum Say Goodbye

So You've Failed -- Masterclash and



What's in That Tub of Cool Whip?



Couple Celebrate Nuptials With 'Ghostbusters' Wedding Cake

1 Comments



Was Alexander Hamilton President? Asylum Investigates

Dec 2nd 2010 By Jeremy Taylor

Ricky Gervais vs. Franco/Hathaway --Better Pick As Award-Show Host?





Our friends at FilmDrunk are reporting Ricky Gervais has been selected to host the 2011 Golden Globe awards. The British comic also hosted lest year's Globes, receiving mixed reviews.

In fact, Gervais said he was surprised the Hollywood Foreign Press Association asked him to do the show again.

But not as surprised as everyone in the entertainment industry was last week, when the Academy Awards announced their completely outside-the-box selection of actors James Franco and Anne Hathaway as 2011



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17 January 2011 Last updated at 12:55

Mixed reaction to Ricky Gervais as Golden Globes host



Comedian Ricky Gervais promised this year he would push the boundaries as he hosted the Golden Globes for a second time.

"I think I'll go just close enough to the edge but not go over it," he said on the red carpet before the ceremony.

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Ricky Gervais asked to host Golden Globes again

Publicity spike may be reason for third invite despite acerbic routine flaming everyone from Johnny Depp to Bruce Willis

Xan Brooks

guardian.co.uk, Tuesday 1 February 2011 13.46 GMT Article history



Mean business ... Ricky Gervais gets stuck into the assembled Hollywood heavyweights at last month's Golden Globes. Photograph: NBCU/Rex Features

In Hollywood, it seems, nothing succeeds like excess. Just two weeks after merrily predicting he would never be invited back following his inflammatory antics at this year's awards ceremony, Ricky Gervais has a confession to make. He has been asked host the Golden Globes again.

"The ratings went up again and the organisers asked me to consider a third year," said Gervais, who also hosted the event in 2010. "[But] I don't think I should."



through ceremony and returns with a more

subdued act

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How to become a link magnet

- **1. Get creative**
- 2. Identify top targets
- 3. Create something outstanding
- 4. Generate direct income
- **5. Prime your top targets**
- **6. Write customized press releases**
- 7. Tweet about the launch extensively
- 8. Monitor results and add new sites to your lists for future contact

And finally, one of my favourite link building tools...

And finally, one of my favourite link building tools...

