How To Become a Link Magnet

... and win friends and influence robots



Who Am I Obligatory Slide

- Got on the Internet in 1985-6 at my school lab
- Working online with search since 1996
- Paid & Natural Search all aspects
- Worked in-house within e-Commerce, Publishing & High Tech
- At i-level worked with Orange, COI, NatWest/RBS, National Gallery, CIPD, Fidelity, GalaCoral, NBC Universal, Readers Digest, Bayer & more
- At Beyond have worked with Zevia, Virgin Trains, Family Search, Amadeus, AMD, AmEx & more
- Chosen as a Modern Muse, contributed to a book on promoting websites, top finalist "Female Social Media Guru"

SearchEngineWatch.com

• One of the SEO Chicks

ClickZ SES

...and blog MostlyAboutChocolate(.com)

WHY?



Google

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Google Search I'm Feeling Lucky	

search

Maybe You Want The Site To Crash

Star Wars Episode IV in Icons killed his blog

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2.	Pen-Elayne on the Web text/html elayneriggs.blogspot.com - 127k - cache		
3.	JailbreakMe - iPhone, iPad Jailbreak - Browser-Based text/html geekosystem.com/jailbreakme-browser-based-jailbreak-iphon 33k		
4. Warren Ellis Ruins Thursday Geekosystem text/html www.geekosystem.com/warren-ellis-thursday - 30k - cache			
5.	DesignVerb! text/html www.designverb.com - 73k - cache		
6.	W E Barnes.ca (Billy Barnes) text/html www.webarnes.ca - 28k - cache		



Maybe you want to be *the* expert in your discipline...?

	Google	seo expert	Search
	0	About 1,190,000 results (0.14 seconds)	Advanced search
WHO?	Everything Images Videos	<u>SEO Experts - Get 4 Quotes from SEO Experts.</u> Compare Leading Companies & Save. approvedseo.co.uk	Ad
	 Shopping Discussions Blogs More 	SEO Consultant SEO Expert SEO Agency SEO Company Q From just £250/month (international clients welcomed) your business can be top in Google, Yahoo!, Bing and more. Call now on 0800 99 89 530 for your free www.scottdsmith.co.uk/ - Cached SEO Expert Services Website Promotion - Home Q Website promotion, search engine placement and SEO consultancy from Search Engine Ranking Company: SEO Expert Services, London. Led by the number one UK SEO	
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ClickZ	S	Call SEO Expert Steve Wildeman, Search Engine Optimization Expert SEO Expert and CCA GREAT Award Recipient Steve Wildeman presents this unique Top 10 SEO Tips website featuring SEO expert examples from previous search www.top10seotips.com/seo_expert.htm - Cached - Similar	

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Why?

- To help people like Jaamit
- Personal or professional rankings
- Find new clients or for your existing clients
- Finding a Job
- Fame
- Noteriety
- Just for S and G



Jaamit Was A Gentleman and Scholar



Cli

Create A Strategy

Randomness = FAIL



Why Dictates Strategy

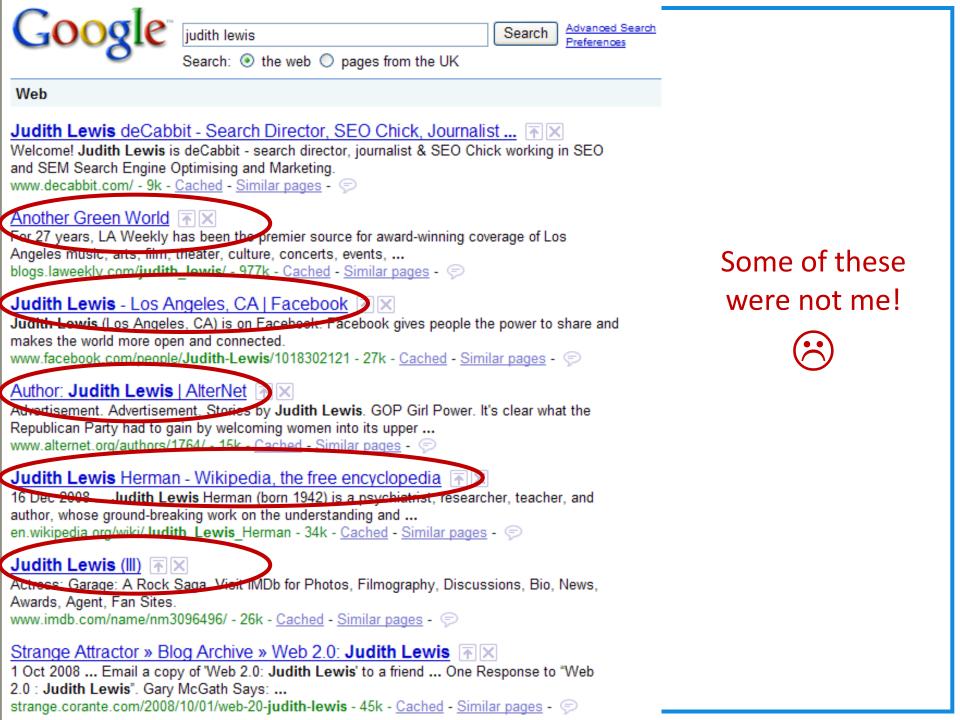
- Personal fame
- Client work
- Authority figure
- Line in the sand
- Etc.



Define, Register & Publish!

- Understand your voice
- Choose name personal, company or nickname
 - Personal name may be too generic (an author & journalist plus more folk had mine)
 - Company name risks personality of individual becoming company & failures magnify)
 - Nickname needs to be unique
- Register domain, Twitter, Facebook, etc. before going public
- Execute

ClickZ SES



Copy a Winning Strategy



DrinkBait Recap: a Drunken Buzz Marketing Experience

11/22/06

Leave YOUR Comments!

DrinkBait: I Did It For The Buzz.

Here's a little story of how one crazy web guy tripled the traffic to his personal blog simply by trying to jam as much fun into a 36 hour period as possible. For less then the price of a single Yahoo! directory submission or one hour for a high traffic phrase on Adwords, I became pseudo-famous for at least one day in the SEO world.

A wise man once said: "The trick to SEO is finding out what the search engines want, then giving it to them til they bleed". The question is, what DO the search engines want? Do they want anchor text links on tons of external domains? Link exchanges? Div positioning and table tricks? Probably not. I think they want to know where the buzz is at.

The BackGround

Before PubCon 2006, a guy named <u>Nathaniel Broughton</u> and his buddies came up with a brilliant idea which they thought would make great "LinkBait". (more on that term later) By developing an <u>SEO Drinking Contest</u>, they combined the power of the blogging SEO community with the social aspects of a major <u>web conference</u> and the party atmosphere of Las Vegas.

Brilliant idea to get people buzzing. Everybody knows that any conference like this has it's fair share of social climbers begging to get a picture with a semi-famous SEO personality. The root of the contest was a no brainer. People where **already** going to buy drinks and get pics with these luminaries of search listed within the contest.

To seal the deal and insure that the blogosphere would participate, they offered a cash prize of up to \$1300 to the winner of their contest. This was a no brainer. Who WOULDN'T submit their pics to the contest and who WOULDN'T link to such a neat, buzzworthy blog post if they might be featured as winners or shown next to their favorite SEO Rockstar on a highly trafficked blog, and even potentially earn a nice little cash prize?

Somebody is already catching a buzz. Google better find them if they want to stay relevant.

How To Make Your Viral Marketing Monster Work For You

Viruses by nature only need to be introduced to one person, at one opportune time, to spread like wildfire. Back in the 80s a man named <u>Gaeten Dugas</u>, who had contracted a relatively unknown virus, almost single handedly helped kickstart an epidemic in our country. For politic reasons this may be a bad example to use on how to positively spread a viral campaign, but it illustrates an important point. One person can multiply the results of a virus or viral campaign by moving quickly at the very beginning. If the virus hits the right person at the right time, it will spread exponentially faster.



Copy a Winning Strategy

Google	scott d smith seo		
0	Page 2 of about 559,000 results (0.14 seconds)	Advanced sear	
🛂 Everything	Easy Tips For Selecting A Good SEO Expert Service		
Images	8 Dec 2010 Smith, Scott D. "Easy Tips For Selecting A Good SEO Expert Service."		
Videos	Easy Tips For Selecting A Good SEO Expert Service. 8 Dec ezinearticles.com > Internet and Businesses Online > SEO - Cached		
🕅 News	Without SEO Company Assistance, Your Website May Never Be Found 🤍		
🐤 Shopping	10 Dec 2010 Smith, Scott D. "Without SEO Company Assistance, Your		
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More	How Important Are Backlinks To An SEO Expert?		
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	Scott D Smith. He offers professional SEO consultation, in-depth keyword		
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	www.articlesbase.com > Food and Beverage - Cached		
	Facts about Vitamin D Side Effects - Exchange Link with SEO 🥄		
	3 Feb 2011 Scott D Smith is a leading UK SEO expert assisting many worldwide		
	businesses achieve immense online success. Get the exclusive inside scoop		
	shareaddress.com/2011/02/03/facts-about-vitamin-d-side-effects-2/ - Cached		
	SearchEngineWatch.com		

Cli

But Not Blindly

YAHOO!	www.scottdsmith.co.uk Explore URL	
SITE EXPLORER		
Site Explorer	Results	
酸 Add to MySites	Pages (1,439) Inlinks (484) Show Inlinks: Except from this domain V to: Only this URL V	
🔞 My Sites	Result details:	
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Find a Niche You Can Relate To

coffee

Page 2 of about 354,000,000 results (0.22 seconds)

Nescafé Original 3-in-1 - Try Nescafé Original 3-in-1! White Coffee. Sugar. In One.

www.nescafe.co.uk/3_in_1

<u>Nespresso™ | Coffee Range</u> Choose from a range of 16 luxury blends. Coffee without compromise. www.nespresso.com/CoffeeSelection

Starbucks Coffee Q

Starbucks Coffee Company United Kingdom, Contact Starbucks • Our Stores • Care Come in, grab a coffee and something to eat, sit down and relax. ... www.starbucks.co.uk/ - Cached - Similar

Freshly Roasted Coffee Beans from Has Bean Coffee 🔍

Green and roasted beans, coffee makers, and home roasting equipment. www.hasbean.co.uk/ - Cached - Similar

Amazon.co.uk: Coffee, Tea & Espresso - Kitchen & Dining: Kitchen ... 🔍

NESCAFÉ Dolce Gusto Piccolo by Krups KP100640 Coffee Machine, Red, ... Morpi Richards 47070 Programmable Coffee Maker Stainless Steel ... www.amazon.co.uk/Coffee-Tea-Espresso-Kitchen.../b?ie... - Cached - Similar

Coffee | Jura coffee machine | Coffee maker | Coffee machine ... Q

Xpress Coffee Commercial Ltd is a one stop coffee shop specialising in coffee mac and products. We stock both domestic and commercial coffee machines, ... www.xpresscoffeeuk.co.uk/ - Cached - Similar

Coffee Trade Federation: Home

Welcome to the United Kingdom Coffee Trade Federation (CTF) Website. The web was originally designed to cater for Federation Members as well as those ... www.coffeetradefederation.org.uk/ - Cached - Similar

Galla Coffee : Espresso Machines, Coffee Makers, Cups, Mugs, Grinde

Specialists in espresso machines, coffee makers and grinders for the home. We offer range of coffee cups and mugs for espresso, cappuccino and latte. www.gallacoffee.co.uk/ - Cached - Similar

Coffee.co.uk Q www.coffee.co.uk/ - Cached - Similar

wine

About 308,000,000 results (0.11 seconds)

Laithwaites Wine

Next day Delivery Biggest UK Home delivery Wine Co. www.laithwaites.co.uk

Massive Wine Savings

Compare offers and savings From Leading Wine Merchants www.winesdirect.co.uk

Majestic Wine - Wine and Champagne with free mainland UK delivery 🧠

The UK's leading specialist wine and Champagne retailer offers free mainland UK delivery, award-winning wines and service, and market-leading deals. Show stock quote for MJW Find your local store - Special Offers - Champagne Offers - Wine

www.majestic.co.uk/ - Cached - Similar

Waitrose Wine Direct - Buy Wine Online, FREE Delivery, Champagne Gifts Q

Choose from over 1200 wines, champagne, whisky and gifts. FREE Standard delivery within 5 working days. Order online or call 👔 • 0800 188 881 🚱 . www.waitrosewine.com/ - Cached - Similar

Home Page - Laithwaites 🔍

Buy wine online from the Large Independent Wine Merchant of the Year. Award- winning wine range, unbeatable customer service, next-day delivery available. www.laithwaites.co.uk/ - Cached - Similar

Wine - Wikipedia, the free encyclopedia 🔍

Wine is an alcoholic beverage, made of fermented fruit juice, usually from grapes. The natural chemical balance of grapes lets them ferment without the ...

candy

About 222,000,000 results (0.20 seconds)

Videos for candy



Aggro Santos feat Kimberly Wyatt - Candy ... 3 min - 1 Apr 2010 Uploaded by aggrocurlz voutube.com



Mandy Moore -Video) 4 4 min - 19 May Uploaded by bl youtube.com

Candy Knows How Q

All Candy appliances are covered by a full parts and labour guarantee for 12 the date of purchase. Click here for details. ... Candy After Sales Service - Built-in Products - Washing Machines - Contact u

www.candy-domestic.co.uk/ - Cached - Similar

ANDY SERVICE. More help

Heath Ledger, Geoffrey Ri is bohemian lifestyle -- and

:andy, sweet jars and ... Id fashioned sweets, sweet bars, every kind of ...

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ines · Jelly Belly Beans · PE

Project Your Voice

- Blog (link bait)
- Guest Blogging blogger outreach
- Press Releases
- Conference Speaking
- Awards
- Interviews
- Networking

ClickZ SES

 Give away some – chocolate and booze has been done so be unique – maybe jelly bellies?

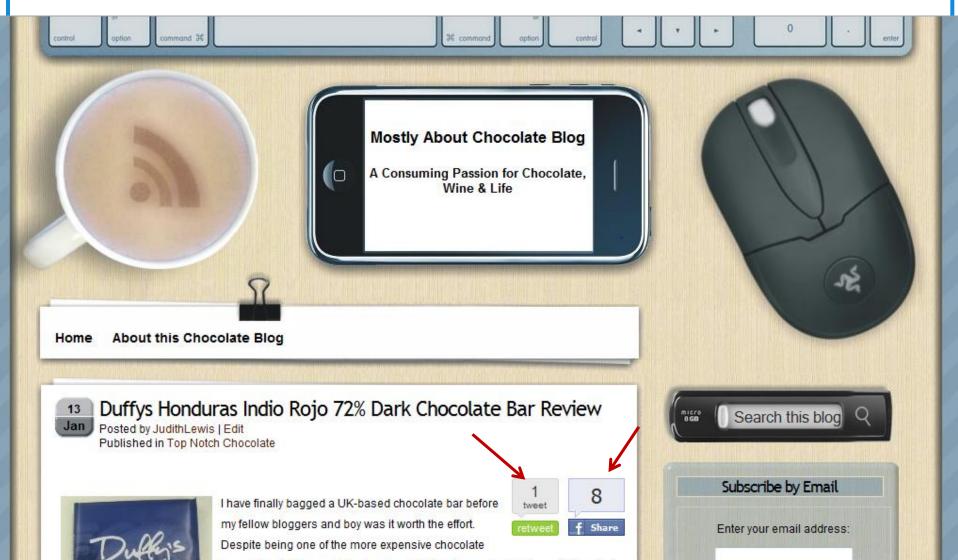
SearchEngin

Obligatory Top 10 Link Magnet Ideas

- Be Controversial
- Be The Font of All Knowledge
- Take a Stand
- Be a Personality
- Share
- Be Funny
- Be Prolific
- Be Mysterious
- Buy Links



... and now you get the whole chocolate thing I did there then



	ostlyaboutchocolate.com Explore URL
	esults
	Pages (791) Inlinks (248) Show Inlinks: Except from this domain 👻 to: Entire Site 👻
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	text/html www.wikio.co.uk - 164k - cache Top Blogs Gastronomy - Blog ranking - Wikio text/html www.wikio.co.uk/blogs/ten/sector
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	text/html www.decabbit.com/about-judith-lewis.html - 8k - cache The insane world of "No linking Policy" – what happened to
	text/html stateofsearch.com/insane-world-%E2%80%9Cno-linking-policy 72k - cache Judith Lewis SEO Chicks
ClickZ	SES SearchEngineWatch.com

Google	judith lewis	Search	
0	About \$13,000 results (0.05 seconds)	Advanced search	
 Everything Images Videos News Shopping More 	Judith Lewis deCabbit - Search Director, SEO Chick, Journalist Welcome! Judith Lewis is deCabbit - search director, journalist, SEO Chick & chocolate fanatic working in SEO and SEM Search Engine Optimising and Marketing www.decabbit.com/ - Cached - Similar <u>About Judith Lewis deCabbit - Discover More!</u> Judith Lewis - information about where Judith Lewis deCabbit comes from www.decabbit.com/about-judith-lewis.html - Cached Show more results from decabbit.com		
Islington, UK Change location	Judith Lewis - United Kingdom LinkedIn Oxford, United Kingdom - Social media and search expert, journalist and blogger View Judith Lewis's (United Kingdom) professional profile on LinkedIn. LinkedIn is the		
The web Pages from the UK	world's largest business network, helping professionals like Judith uk.linkedin.com/in/judithlewis - Cached - Similar		
More search tools	Judith Lewis (JudithLewis) on Twitter Judith Lewis (JudithLewis) is on Twitter. Sign up for Twitter to follow Judith Lewis (JudithLewis) and get their latest updates. twitter.com/judithlewis - Cached		90%
	Seshet Consulting - Search Marketing Solutions for Business Seshet search marketing solutions for business. We aim to help you achieve top of mind not just top of search. www.seshet.co.uk/ - Cached - Similar		PWNED!
	Judith Lewis SEO Chicks Q Title: Director Company: Seshet Consulting Email: Judith.lewis seshet.co.uk LinkedIn: www.linkedin.com/in/judithlewis Twitter: www.seo-chicks.com/bloggers/judith-lewis - Cached		PVINED:
	New SEO Chick – Judith Lewis SEO Chicks Q 19 Jun 2007 A big welcome to Judith Lewis Judith is a SEO & SEM www.seo-chicks.com/114/new-seo-chick-judith-lewis.html - Cached - Similar		
l	Show more results from seo-chicks.com		
	en.wikipedia.org/wiki/Judith_Lewis_Herman - Cached - Similar		
	Mostly About Chocolate Blog Posted by JudithLewis Published in Top Notch Chocolate · Share · Vestri Hacienda Vista Alegre 71% Dark Chocolate Bar As soon as you open the foil on this mostlyaboutchocolate.com/ - Cached - Similar		
Clic	About Judith Lewis Waves PR, freelance PR consultant, UK 9 Apr 2010 Judith Lewis has been 'online' since she took her first programming course in 1985 and learned about telnet, alt.net and BBSes www.wavespr.com/thupr/thupr-3-natural-seo/about-judith-lewis/ - Cached		
	Goooooooogle ►		

Judith Lewis Head of Search Beyond

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